



Enterprise Solutions
Technology Inc.

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Giving Thanks



I've been engaged in economic and workforce development in one way or another for my whole career. It was a natural (although unplanned) progression from staffing to training to recruiting to sales executive and then ultimately forming my own consulting group.

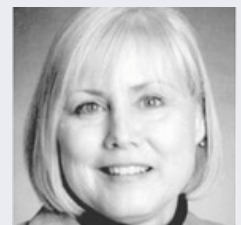
In retrospect, I realize I got lucky early on when I was working for a large corporation (what is now Ceridian) during my senior year in college. Instead of working myself out of a job, my manager recommended a transfer to another division to learn something new - her explanation was that she didn't want to lose me to another company once I got my degree. In addition, the salary went up and the position came with great benefits. How many people get to graduate college without launching a job search? (The irony of this is that part of my new position was to train IT students how to job search!)

That sort of forward-thinking was rare at the time and I'm forever grateful to her for watching out for me. She set the bar high and was a strong role model. Little did she know that the curiosity to learn something new taught me about skills transferal and how those can be leveraged to make an impact both in the workforce as well as in the community. Because of her, I have the best of both worlds through my work with Enterprise Solutions Tech Group and The EmployAbility Project 501c3.

Today many companies strive to develop those great standards I was fortunate to have experienced early on. They are making people the priority and work hard to develop the talents and diversity of their employees. Company leaders step up to the challenge of developing best practices so that everyone benefits. I've worked with many of them here in Madison and am grateful and proud to be among the collaborators who work together to make opportunities happen for others. Thank you to the Madison business community for all of your fabulous work to make this a great community in which to live and work.

Lastly and most importantly, I want to thank my wonderful consultants and my great friends who use their skills and humor as we collaborate to make the world a better place. You give meaning and joy to my life. Happy Thanksgiving Everyone!

Best,
BJ



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